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SUMMARY

Handle customer inquiries and provide excellent service through various communication channels, primarily voice calls. Eager to apply my creative problem-solving skills and collaborate with a dynamic team to deliver user-friendly and innovative web solutions. Committed to continuous learning and staying abreast of emerging industry trends.

EDUCATION

Course	Institution	Year	Remarks
BE – ECE	Government College of Engineering, Dharmapuri.	2023	80.10%
HSLC	St. Dominics Girls Higher secondary School, Perambalur.	2019	80%
SSLC	St. Dominics Girls Higher secondary School, Perambalur.	2017	95%

WORK EXPERIENCE

Sales Executive in BPO (Voice Process)

LEAP YEAR FINANCIAL SERVICES

OCT2023 to To till date

Sales & Marketing:

- Make outbound calls to potential customers for sales and marketing campaigns
- Generate leads and qualify potential clients
- Promote products and services to customers
- Building and maintaining strong relationships with existing clients Proactively identifying and addressing client needs

PROJECTS

IBM PROJECT:

Early Detection of Diabetic Retinopathy offered By IBM Company.

Technology /Domain Used: Machine Learning

ACADEMIC PROJECT:

Autonomous Driving using Artificial Intelligence.

Technology /Domain Used: AI

INTERNSHIP

PCB Design and Fabrication Worked at Enthi Technology Pvt Ltd in Coimbatore for 1 Month.

Description: Collaborated with a multidisciplinary team to create and implement circuit layouts, ensuring optimal functionality and adherence to design specifications. Proficient in utilizing industry-standard tools for schematic design and PCB layout. Demonstrated precision and attention to detail in the fabrication process to produce high-quality printed circuit boards.

CERTIFICATIONS

- Experiential Project Based on Learning- NAANMUDHALVAN.
- PCB Design and Fabrication - Enthi Technology Pvt Ltd, Coimbatore.

KEY SKILLS

- Excellent communication
 - Strong sales and negotiation skills
 - Knowing knowledge about MS office
 - Operating System - windows
- Soft Skills: Leadership, Planning and Teamwork, Positive attitude.

DECLARATION

I hereby declare that all the information given above is true to best of my knowledge and belief.

Place: Chennai

Date:

Yours Sincerely,

Madhubala