



THARUN KUMAR S

SALES OFFICIER

CONTACT

+91 9585482188

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Poonamallee, Chennai

SKILLS

- Customer Management
- Sales & Negotiation
- Communication Skills
- Teamwork
- Problem-Solving

TECHNICAL SKILLS

- MS Office
- AutoCAD
- Excel
- Sales Reporting & Analysis

LANGUAGES

- English
- Tamil



PROFILE

Energetic and goal-driven professional with a passion for delivering results and building strong client relationships. Quick learner with a positive attitude and commitment to excellence. Adaptable, self-motivated, and eager to contribute to team success in a dynamic work environment.



WORK EXPERIENCE

VNC GROUPS.

2024 - PRESENT

Associate Sales

- Managed dealer and distributor relationships to promote Indicus Paints products.
- Achieved consistent sales growth through targeted client acquisition and retention strategies.

NIPPON PAINT INDIA PVT.LTD.

2022 - 2024

Sales Officer

- Built strong relationships with distributors and customers to drive sales.
- Conducted product demos, cold calls, and regular client visits to boost outreach.
- Tracked sales data, followed up on payments, and resolved quality-related issues.



EDUCATION

B.E MECHANICAL ENGINEERING

2017 - 2021

Arunai Engineering College | Tiruvannamalai