



M. MOHAN KUMAR

Electrical and Electronics Engineer

PROFESSIONAL EXPERIENCE

Solatrix Energy Solar, Ekkattuthangal

Executive - Feb. 2026 to Till Now

Roles & Responsibilities:

- Managed field sales activities by conducting customer visits, identifying potential clients, generating business leads, and promoting solar energy solutions.
- Maintained strong customer relationships through product explanation, regular follow-ups, service coordination, issue resolution, and accurate documentation to ensure customer satisfaction and smooth project execution.

K & N Automation

Sales Executive - December 2024 to January 2026

Roles & Responsibilities:

- Managed client relationships and sales activities for industrial automation and electrical panel solutions through quotations, negotiations, and customized offerings.
- Identified new business opportunities through market research and site visits, achieving sales targets through strategic account management.
- Coordinated after-sales service, maintained CRM and sales reports, and collaborated with engineering teams to support technical discussions and timely project execution.

WABCO

Executive - Feb. 2022 to Feb. 2023

Roles & Responsibilities:

- Manufacture of Air Brakes, Clutch etc.
- Assembling Electrical components C Hydraulic parts for Heavy Vehicles and Military based Vehicles

WES Marine Controls Pvt. Ltd.

Procurement Executive - Feb.2023 - Oct. 2024

Roles & Responsibilities:

- Managed enquiry tracking, email coordination, and voice/non-voice communication with vendors and clients across national and international markets.
- Handled sourcing, procurement, and coordination of marine-based and medical-grade components with vendors and clients.
- Assembled and worked with electrical, mechanical, hydraulic, marine automation, and control system components including PLCs, PCBs, generators, sensors, relays, and starter panels for heavy-duty vehicles.

CERTIFICATION

Solar Power Installation Training

MSME- Technology Development Centre

STRENGTH

- ☐ Problem Solving
- ☐ Critical Thinking
- ☐ Teamwork

PROFILE

I am a detail-oriented Electrical Engineer with a passion for renewable energy and experience in testing, maintenance, and procurement of electrical devices. Highly organized and dedicated, I excel at improving workplace efficiency while prioritizing employee well-being.

CONTACT



+91 - 8610370731



34/25, Sun moon Flats, G2
Loco 2nd Street, Agaram,
Chennai - 600 082



mohanleo31199@gmail.com

EDUCATION

MBA - Supply Chain & Logistics

2024 - Till Now

BE - Electricals & Electronics - 71%

2017 - 2021

Higher Secondary Certificate - 66%

2016 - 2017

Secondary School Certificate - 82%

2014 - 2015

SKILLS

Teamwork



Technical Support



Equipment
Procurement



Microsoft Office

